



Regional Director – Europe

SynTech Research Inc. is a global Company staffed by highly trained, technically-competent scientists and managers. We provide contract chemical and biotechnology product development and regulatory services, to crop protection/production customers world-wide. For further information see <http://www.syntechresearch.com>

The Role:

We are seeking a Director to lead development and delivery of SynTech's European strategy, and contribute to developing the Company's global strategy for its agrochemical and seeds contract research business. The new Director will be required to:

1. Develop, gain acceptance for, communicate and lead implementation of a strategy for profitable and sustainable growth of the Company's business in Europe.
2. Contribute to developing the Company's global business strategy, as a member of the SynTech Research Leadership Team.
3. Develop, gain acceptance, monitor and ensure delivery of the annual budget and forward forecasts for the Company's EU business.
4. Manage the EU Country Managers, regional Program Managers and relevant Global Account Managers located in the EU.
5. Engage with key customers for the Company's pan-European services, to promote the Company's capabilities and brand.
6. Ensure delivery of high quality, reliable, and timely services in the EU that meet or exceed clients' expectations.
7. Drive development and implementation of harmonized systems, processes, procedures, and appropriate quality and quantity of resources, across European business units.
8. Lead design, market evaluation, development, and positioning of new offerings within and across the Company's EU business units.
9. Promote the SynTech Research quality brand and values throughout our business units and alliances in Europe.

The Candidate:

The successful applicant will have...

- A relevant M.S. or PhD qualification, and minimum fifteen years' experience, in R&D-based crop protection/production business(s)
- Held senior management posts in crop protection/production field R&D and business development, involving significant staff, project and external relationship management.
- A track record in design, development, communication and implementation of techno-commercial strategy.
- Delivered successful projects involving multinational and multidisciplinary teams.

- Highly effective English language communication skills, a good working knowledge of French, and preferably of other European languages.

Further Information:

The position is open from 1 July 2014. It requires a minimum time commitment of 12 days/month, with a requirement to travel for around 25% of the time. There is an attractive remuneration package, and further responsibilities requiring additional time may be available, depending on Company need and applicant's experience. The job holder may operate from any location within the EU.

To Apply:

Send resumé with covering letter to Dr. Colin Ruscoe, Communications Director, SynTech Research (crusco@syntechresearch.com). The closing date for applications is 30 May 2014.